# smartPM.solutions Modern Performance Management

Software for Integrated Planning. Proven Planning Models. Financial and Business Expertise.



smartPM.solutions - Your Partner for Planning, Analysis, Budgeting, Forecasting, Reporting, and Consolidation.



Are you looking for the ideal performance management software for your company? Or do you want to simplify and accelerate your planning processes within your existing software? The smartPM team offers vendor-independent consulting combined with extensive business expertise to help you maximize the value of your planning.



#### Expertise Backed by 25 Years of Market Experience

"Our experienced consulting team not only tailors planning solutions to meet each company's specific needs but also supports the development of smart workflows and process optimization. Our advantage: extensive expertise and proven solutions gained from over 25 years of market experience."

Alexander Hein, CEO smartPM.solutions



# **Proven Performance Management Solutions**



#### INTEGRATED FINANCIAL AND BUSINESS PLANNING POWERED BY AI

Seamlessly connect financial planning, forecasting, and reporting to drive smarter decision-making. Boost efficiency by integrating key departments and centralizing critical data. Accelerate recurring tasks with automation and standardization — freeing up time for strategic analysis and value-driven actions.



#### PROJECT AND INVESTMENT PERFORANCE MANAGEMENT

Effectively manage and optimize your projects and programs with complete transparency. Gain full visibility into project costs and progress through kickpoint overviews and milestone trend analyses. Prioritize projects and allocate resources strategically to align with your business objectives and maximize returns on investment.



#### PERFORMANCE MANAGEMENT AND BI SOLUTIONS FOR EVERY BUSINESS SCENARIO

smartPM's flexible planning solutions are designed to support a wide range of business departments and industries. Each solution is built on proven best-practice business models, covering areas like sales, capacity, and HR planning. Additionally, we offer industry-specific solutions tailored for utilities, airports, and research institutions to meet unique operational and strategic needs.



# Fast Results, Measurable Success

"Thanks to smartPM solutions, we save €450,000 annually — our ROI speaks for itself."

Arbi Araks - Head of Controlling - LIST GC



# Customer service at the highest level

# Premium Support with smartPM Service Level Agreements (SLA)

Looking for reliable, expert support in English with guaranteed fast response times from dedicated contacts? That's exactly what we deliver with our smartPM SLAs (Service Level Agreements) - ensuring our customers receive priority support, expert guidance, and the assurance of prompt, professional assistance whenever it's needed. Stay focused on your business while we handle the rest.



# Case Study: Integrated Business Planning at ROSEN Group

The ROSEN Group, a global leader in advanced technical solutions, has partnered with smartPM.solutions to implement a fully integrated Enterprise Planning (xP&A) system across its global operations. By eliminating time-consuming Excel-based data consolidation and improving data quality, ROSEN now benefits from:

- 1. Seamless integration of all planning components
- 2. Maximum decision-making confidence
- 3. High user acceptance and intuitive operation
- 4. Clear management dashboards and excellent data visualization
- 5. Fast, continuous planning processes and dynamic rolling forecasts

#### **Learn more in our detailed infosheet:**





#### Client feedback on the project

"In the past, we were limited by Excel in terms of capabilities, but now we plan flexibly and quickly. The new planning system integrates all planning components and is being rolled out globally across our branches. What we appreciate most is the ability to plan continuously and generate flexible forecasts. From the start, we had a strong feeling that the implementation and ongoing support with smartPM would be successful, and it has proven to be the right choice."

Daniel Olthaus, Head of Financial Analysis, ROSEN Group





#### **ROSEN GROUP - Project Implementation**

After evaluating five providers, the ROSEN Group unanimously chose smartPM.solutions as their trusted partner for implementing Integrated Corporate Planning.

The project followed a structured 5-step plan, starting with the implementation of Capacity and Resource Management and Cost Center Planning.

Subsequent phases included the rollout of Financial Reporting, Cash Forecasting, Investment, Sales, and Personnel Planning, Budgeting and other critical modules. Multiple testing phases ensured high-quality results — a step-by-step success model aligned with a long-term strategic vision.



# We Think Controlling

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# Only at smartPM.solutions: Built-in Business and Financial Expertise

smartPM's planning solutions are based on insights from hundreds of successful projects and over 25 years of industry experience. Whether planning for individual departments or across the entire organization, you can rely on our experienced consultants with deep business and technological expertise -supporting you before, during, and after implementation for lasting success.

### smartPM, More Than Just Software

Leading Technology Providers Trust smartPM as Experts in Integrated Planning The perfect synergy of advanced software and business planning expertise. smartPM's integrated planning solutions are tailored for industry-leading platforms, including: IBM Planning Analytics (TM1), Microsoft Power BI, SAP SAC and Jedox.

# **Consultation at Eye Level**

Do you have a specific topic in performance management that you'd like to explore?

Or are you interested in evaluating your current system with a comprehensive health check?

Book an appointment with our experienced consultants online now.

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We look forward to talking with you!

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You can also find us on:



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WE THINK CONTROLLING

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